Bear markets Based on 1929-2009 S&P 500® performance Aug. Sept. July March Nov. May Nov. July Jan. Oct. Aug. Dec. Jan. 1929 1933 1937 1938 1946 1956 1961 1966 1968 1973 1980 1987 1990 2000 2007 Oct. Oct. Oct. Oct. May Oct. March June March March **April** March June Aug. Dec. 1932 1935 1938 2009 1942 1948 1957 1962 1966 1970 1974 1982 1987 1990 2002 Source: Moneytalks 10% 20% 21.6% 21.9% 22.2% 30% 27.1% 28.1% 28.0% 33.5% 33.9% 36.1% 40% 45.8% 50% 47.0% 48.2% 54.5% 60% 57.0% A bear market occurs approximately every 5 years 70% Average decline is 39% \_ \_ \_ Average duration is 1.5 years 80% Average time to break even is 5.2 years 90% 86.7% A chain reaction The concern with a bear market during retirement is that your assets could lose value. If that causes you to tap into your portfolio for income 100% to cover living expenses, you may risk taking valuable cards off the table

Contact your financial professional to see how a fixed index annuity can offer upside potential with downside protection from market losses.

when the market steadies.

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